



CONFERENCE CARE
TO INNOVATE. TO INSPIRE. TO CREATE CHANGE.

RICHARD REES

NEW BUSINESS MANAGER – WALES RHEOLWR BUSNES NEWYDD – CYMRU

Richard Rees is a passionate, creative, and focused New Business Manager at Conference Care, dedicated to promoting the company's services and expanding its client base across Cymru/Wales. A winner of the prestigious HBAA (BEAM) Tim Gasson Award, Richard excels in negotiation, site visits, and understanding customer needs. Known for his reliable and proactive approach, he takes pride in forging strong client relationships and delivering tailored solutions. Richard thrives on introducing Conference Care's offerings to potential customers, often turning connections into valuable enquiries.

CONTACT ME

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RICHARD REES

NEW BUSINESS MANAGER – WALES
RHEOLWR BUSNES NEWYDD – CYMRU



Me in Four Words: Nurturing, Protective, Loving & Loyal

Call Me When: There are no technical issues!

Richard Rees brings passion, focus, creativity, and a people-first approach to his role as New Business Manager at Conference Care. Based in Cymru/Wales, Richard is dedicated to promoting the "Conference Care way," building strong client relationships, and growing the customer base across the region.

A winner of the prestigious HBAA (BEAM) Tim Gasson Award, Richard is recognised for his exceptional negotiation skills, ability to conduct insightful site visits, and deep understanding of customer needs. His commitment to his clients is evident in his ability to align their requirements with tailored solutions, ensuring every event achieves its objectives.

Richard thrives on introducing Conference Care's dynamic range of services to potential customers, finding joy in creating meaningful connections that often result in new enquiries. His proudest achievement includes securing two enquiries in his very first client meeting, exemplifying his ability to deliver immediate value.

Colleagues describe Richard as reliable, knowledgeable, understanding, and a go-getter. He is meticulous in maintaining up-to-date Salesforce records and ensuring every contact and opportunity is well-managed. Whether you're looking for expert advice or innovative solutions for your events, Richard's approachable nature and unwavering dedication make him an invaluable partner for your business.

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